



TRANSPORTATION SAVINGS CASE STUDY

COMPANY PROFILE

As the industry leader for manufacturing and distribution of meal delivery systems to healthcare facilities across North America since 1968, the client continues to innovate and grow year over year.

HARD DOLLAR SAVINGS

- Freight spend was reduced by over \$1.8M over a 3 year term
- Additional 2% - 4% audit invoice refund savings
- Ongoing rate and price monitoring for continued cost savings
- Mitigate future carrier annual rate increases

SOFT DOLLAR SAVINGS

- Over 4,200 labor hours were saved over a 3 year term
- Streamlined carrier selection process from manual to automated
- Improved vendor compliance to ensure proper carrier selection
- Improved shipment routing and packaging for faster transit times

BUSINESS CHALLENGES AND INITIATIVES

With millions in supply chain costs annually, the client's executive team created an initiative to reduce costs for final delivery to customers.

While aggressive past negotiations left little room to for further savings on LTL and Parcel agreements at their volume, outdated internal operating procedures also hindered the ability to make internal changes to achieve savings. This resulted in a need to partner with FreightWise.

FREIGHTWISE SOLUTION

Utilizing data analysis, industry knowledge and advanced software, FreightWise implemented a mode optimization program. This improved operational efficiencies, reduced labor costs and implemented a less expensive freight solution which also resulted in more effective delivery services.

To implement this project successfully, the I.T. development team at FreightWise provided a customized solution enabling faster label printing, streamlining order manifestation and billing inside the client's current system; addressing longstanding issues that went unsolved to date.

Processing 500 invoices weekly, the client was overwhelmed with the freight audit and pay process. FreightWise's program offloaded freight invoice management, removing audit, GL coding, and carrier payments internally. The client now funds one weekly invoice for all carriers which FreightWise disperses accordingly.

FREIGHTWISE TRANSPORTATION COST MANAGEMENT



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